

## About the Authors:

Professor Daniel Bogart is the Donley and Marjorie Bollinger Chair in Real Estate, Land Use and Environmental Law and Director of the Center for Land Resources at Chapman University School of Law, and Chair of the AALS Real Estate Transactions Section.

Professor Celeste Hammond is the Director of the Center for Real Estate Law at John Marshall Law School, a member of the American College of Real Estate Lawyers, and past Chair of the AALS Real Estate Transactions Section.

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# COMMERCIAL LEASING

A TRANSACTIONAL PRIMER

Daniel B. Bogart  
Celeste Hammond

Carolina Academic Press

Commercial Leasing is an ideal elective course to follow Real Estate Transactions. Many graduating law students enter real property and real estate transactions practice; this area of practice deserves additional elective opportunities. For those teachers hoping to add this course to their curriculum, the authors would be pleased to help draft course descriptions. In some instances, this course book might also present an opportunity to bring experienced practitioners in the real estate field into the classroom in an adjunct capacity. Bogart and Hammond's book will also be an informative resource for lawyers actively practicing commercial lease law, even if they are not presently teaching a leasing course.

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## Commercial Leasing

### *A Transactional Primer*

Daniel Bogart, Chapman University School of Law

Celeste Hammond, John Marshall Law School

2007, 510 pp, ISBN 13: 978-1-59460-105-7

\$80.00, **classroom adoption price \$60.00**

**Teacher's Manual** forthcoming

This book is the first among legal text books to examine a crucial component of real property practice: commercial lease law. Commercial leasing is the life blood of commercial real property development in the United States. Real property lawyers regularly represent landlords, tenants and lenders in the leasing of commercial space. This area of practice is transactional and centers on a single negotiated document – the commercial lease. By the end of a course based on this book, students will have developed a genuine understanding of the major terms of the commercial office lease, the goals and objectives of parties to the transaction, and the skills crucial to effective representation.

The book's authors are Professor Daniel Bogart, Director of the Center for Land Resources at Chapman University School of Law, and Chair of the AALS Real Estate Transactions Section, and Professor Celeste Hammond, Director of the LL.M. program in Real Estate Law at John Marshall Law School, a member of the American College of Real Estate Lawyers, and past Chair of the AALS Real Estate Transactions Section. Professors Bogart and Hammond have crafted a book uniquely suited to teaching this important area of practice. The book utilizes a sophisticated commercial office lease form promulgated by the ABA. Each chapter focuses on a particular lease provision. Chapters pull apart contractual language and terms of art, reveal the motivations of the parties to the deal, and finally, examine the underlying substantive law. In addition to presenting interesting case opinions, each chapter provides numerous challenging, real-world problems. Chapters typically conclude by asking students to apply what they have learned to provisions taken from the much-publicized "Killer Lease."

The book includes a chapter explicitly discussing professionalism, ethics and negotiations. Professor Bogart's and Professor Hammond's book will form the basis of an exciting elective real estate transactions course.

The accompanying teacher's manual will provide answers to the questions and problems raised in the text. In addition, the manual will provide exercises in drafting and negotiation that force students to pull together skills and substantive law lessons.

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